

**City of Escanaba**

**Request For Proposal**

**Response Package**

**November 14, 2008**

# Escanaba 2008 Power Plant RFP Response Package

## I. RESPONDENT INFORMATION

Corporate Name: \_\_\_\_\_

Corporate Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Parent's Corporate Name: \_\_\_\_\_

Parent's Corporate Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Authorized Representative:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
Signature: \_\_\_\_\_

Primary Contact:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
Signature: \_\_\_\_\_

**Please check one of the following:**

- Electric Utility.  
 Power Marketer or Broker.  
 Independent Power Producer (IPP).  
 Other (please specify below):

**Please indicate which dates are available for attending a site tour. (Select all dates that are available, and tour days will be made based on responses. If Dec 8-10 dates are not available, indicate which dates are available.)**

Dec 8  Dec 9  Dec 10  Other (date → \_\_\_\_\_)

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## II. BASIC INFORMATION

Proposed targeted date of negotiating the purchase agreement is from June 2009 through September 2009.

The anticipated date of executing closing is no later than June 2011 but could be earlier depending on a number of other developments. Is this timeframe acceptable?

Yes\_\_\_\_\_ No \_\_\_\_\_

## III. EXECUTIVE SUMMARY

Please give a brief description of this proposal:

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## IV. Purpose of Purchasing Generation Facilities (Check all that Apply)

### A. Interest in Power Generation Facilities:

- Ownership of Steam Generation Facilities (required).
- Operation of Steam Generation Facilities (must be specified who will operate the plant if this is not checked).
- Ownership of Combustion Turbine Facilities - Current Location.
- Ownership of Combustion Turbine Facilities - Desire to Move Facilities to Another Location.
- Operation of Combustion Turbine Facilities. (Ownership is not required in order to operate CT, as Escanaba may retain ownership.)

### B. If entity is not interested in operating steam generation facilities, please describe the proposed arrangement for operating the facilities:

### C. Respondent is expecting to utilize Escanaba Generation Resource to supply power resources for:

- Load Serving Requirements of existing service territory.
- Load Serving Requirements of new customers.
- Market Sales of Energy - Short Term Transactions.
- Market Sales of Energy and Capacity - Long Term Transactions.
- Other (please specify below):

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## V. Expected Timeframe of Ownership and Operation of Facilities

A. Expected timeframe of operating the steam facilities:

\_\_\_\_\_ 1-5 years.

\_\_\_\_\_ 6-10 years.

\_\_\_\_\_ 11-15 years.

\_\_\_\_\_ 16-20 years.

\_\_\_\_\_ Other (please specify below):

B. Describe the level of commitment to operate the facilities for the expected timeframe, and any foreseeable events that would alter this decision, including changes in laws and regulation, required plant improvements due to either failure or other incident that would require capital investment:

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### V. Expected Timeframe of Ownership and Operation of Facilities (Continued)

C. Expected timeframe of operating the CT facilities(if applicable):

\_\_\_\_\_ N/A.

\_\_\_\_\_ 1-5 years.

\_\_\_\_\_ 6-10 years.

\_\_\_\_\_ 11-15 years.

\_\_\_\_\_ 16-20 years.

\_\_\_\_\_ Other (please specify below):

D. Describe the level of commitment to operate the CT facilities for the expected timeframe, and any foreseeable events that would alter this decision, including changes in laws and regulation, required plant improvements due to either failure or other incident that would require capital investment:

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## VI. Interconnection of Generation Facilities

Please describe means of delivering power from the UPPC.ESCCT node to the intended location of energy delivery.



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## VII. Pricing

### A. Proposed Payment for Plant Facilities

Description \_\_\_\_\_ Payment \$\_\_\_\_\_

Description \_\_\_\_\_ Payment \$\_\_\_\_\_

### B. City will Require a Negotiated Escrow Deposit for first and second place bidders in order to enter into a final negotiation

Unless otherwise specified, costs for site clean up, permitting or other are the responsibility of the buyer.

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## VIII. Expected Fuel Mix

Please provide the expected fuel mix that will be used to supply the steam generation facilities:

<b>Year</b>	<b>Coal 1 Type:</b> (_____) (%)	<b>Coal 2 Type:</b> (_____) (%)	<b>New Fuel 1</b> _____ (%)	<b>New Fuel 2</b> _____ (%)	<b>New Fuel 3</b> _____ (%)	<b>New Fuel 4</b> _____ (%)	<b>New Fuel 5</b> _____ (%)
2011							
2012							
2013							
2014							
2015							
2016							
2017							
2018							
2019							
2020							
2021							
2022							
2022							

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### IX. Plant Ownership and Operation Experience

Please provide a description of other facilities that are owned and operated by the respondent, and describe how this experience qualifies the respondent to assume ownership and operation of the Escanaba Generation Facilities:

### X. TRANSMISSION/INTERCONNECTION

1. Completed application(s) for transmission service has been submitted?  
\_\_\_\_\_ Yes    \_\_\_\_\_ No
  
2. Price of generation substation facilities included in bid?  
\_\_\_\_\_ Yes    \_\_\_\_\_ No

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## XI. Plant Staffing - Hourly Operator Plans

1. Is the staffing envisioned to be Union Employees?

\_\_\_\_\_ Yes    \_\_\_\_\_ No

2. Provide Description of Operating Plans:

3. Provide Description of existing plant and UPPCO hourly employees:

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## XII. FINANCIAL INFORMATION

Please provide the following financial/credit information:

If company is rated by S&P, Moody's and/or Fitch, please provide latest credit report (if responding company is not rated, then please provide for parent company and/or other guarantor):

\_\_\_\_\_ S&P    \_\_\_\_\_ Moody's    \_\_\_\_\_ Fitch

\_\_\_\_\_ Most recent SEC Form 10K and most recent SEC Form 10Q Report.

\_\_\_\_\_ Three most recent Annual Reports.

What form of performance security will be provided to support the proposal?

## XIII. FINANCING REQUIREMENTS

Is new financing required to provide capital for generation facilities?

\_\_\_\_\_ Yes    \_\_\_\_\_ No

If yes, have financing arrangements been made prior to submitting this proposal?

\_\_\_\_\_ Yes    \_\_\_\_\_ No

Please briefly describe proposed financing arrangements:

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## **XIV. REGULATORY APPROVALS**

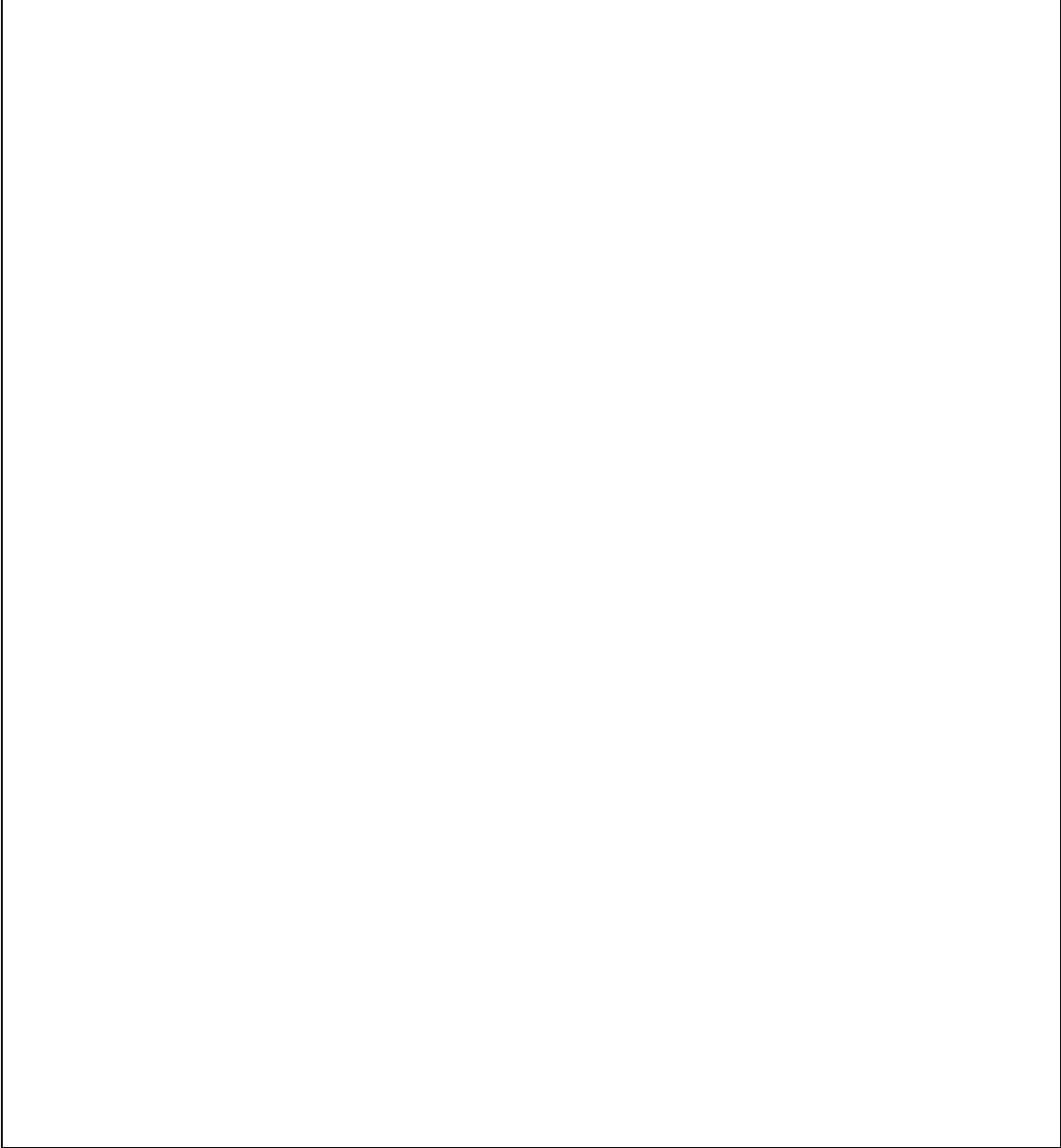
The proposed power supply arrangements (including the addition of any new transmission or generation facilities) will require approval by the following regulatory agencies: (Please give name of agency, jurisdiction of agency, relevant statute under which approval is required, and responsibility for obtaining approvals.)

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## XV. REFERENCES

Please provide contact information from relevant business transactions:

A large, empty rectangular box with a thin black border, intended for the respondent to provide contact information from relevant business transactions.